

Message Text

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R 051553Z JAN 76

FM SECSTATE WASHDC

TO AMEMBASSY BRUSSELS

AMEMBASSY MADRID

AMCONSUL BARCELONA

UNCLAS STATE 001508

E.O. 11652: NA

TAGS: BEXP, BE, SP

SUBJECT: HEALTH CARE DELIVERY SYSTEMS-BIOMEDICAL

--- TECHNICAL SALES SEMINAR-MAY 24-JUNE 4, 76

REF: (A) STATE 290456 (B) MADRID 8690 (C) BRUSSELS 11357

1. THE FOLLOWING IS THE PROPOSED SCHEDULE FOR THE ADVANCE OFFICER FOR SUBJECT SEMINAR. ARRIVE BRUSSELS APRIL 4 ON BE 246 AT 12:00. DEPART 4-8 ON SN671 AT 11:35 AND ARRIVE MADRID 13:50. DEPART MADRID 4-14 ON IB SHUTTLE AT 09:00 ARRIVE BARCELONA 10:00. RETURN TO U.S. APRIL 17.

2. POSTS ARE REQUESTED TO RESERVE SINGLE ROOM WITH BATH AS INDICATED AND TO MEET IF POSSIBLE.

3. APPOINTMENTS SHOULD BE ARRANGED WITH LOCAL RESPONSIBLE AUTHORITIES SUCH AS MINISTRY OF FOREIGN TRADE, HEALTH, HOSPITAL OR MEDICAL ASSOCIATIONS ETC. TO SOLICITE PARTICI-
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PATION AS CO-SPONSOR FOR SUBJECT SEMINAR.

4. CONSIDERING COMMENTS IN REF (B) FOLLOWING IS PROPOSED SCHEDULE FOR SEMINAR. ARRIVE BRUSSELS VIA LONDON MAY 23, AT 12:00 ON BE 246. SEMINAR SESSIONS ON MAY 24-25 MORNINGS WITH APPOINTMENTS OR TOURS IN THE AFTERNOONS AND MAY 26.

DEPART BRUSSELS MAY 27 ON SN 671 AT 11:35 ARR. MADRID 13:50 MEETINGS OR TOURS ON MAY 28-29. SEMINAR SESSIONS ON MORNINGS OF MAY 31 AND JUNE 1 FOLLOWED BY APPOINTMENTS IN THE AFTERNOONS. DEPART MADRID ON 1B SHUTTLE 19:00 ARRIVE BARCELONA 20:00. SEMINAR SESSIONS JUNE 2-3 MORNINGS FOLLOWED BY TOURS AND APPOINTMENTS DURING THE AFTERNOONS JUNE 4. DEPART FOR THE U.S. JUNE 5.

5. POSTS ARE REQUESTED TO RESERVE EIGHT SINGLE ROOMS WITH BATH PLUS ONE SUITE FOR CHARIMAN WITH SITTING ROOM FOR POSSIBLE MEETINGS. AN ADDITIONAL ROOM ADJOINING SUITE SHOULD BE RESERVED FOR THE COORDINATOR.

6. CONFIRM THAT SUITABLE LOCATIONS WITH SIMULTANEOUS TRANSLATION EQUIPMENT WILL BE RESERVED FOR PERIODS INDICATED.

7. WOULD APPRECIATE APPROXIMATE COSTS FOR SUITE AND ROOM RENTALS ALONG WITH COSTS FOR SET-UP AND RENTAL OF TRANSLATION EQUIPMENT.

8. ALL POSTS REQUESTED TO CONFIRM SOONEST.

9. APPRECIATE POST COMMENTS IN REFTEL (C) REGARDING SU3-JECT SALES SEMINAR. PRODUCTS TO BE PROMOTED BY THIS SEMINAR AS FOLLOWS:

SIC CODE	DESCRIPTION
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36930 (ALL)	X-RAY APPARATUS AND TUBES
38112 (ALL)	LABORATORY AND SCIENTIFIC INSTRUMENTS
38294-06	NUCLEAR MONITORING INSTRUMENTS, INCLUDING
---	ENVIRONMENTAL, PERSONAL DOSIMETRY AND
---	MEDICAL MONITORS (STATIONARY AND PORT-
---	ABLE)

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38294-07	MEDICAL AND BIOLOGICAL COUNTING SYSTEMS
---	FOR IN VIVO COUNTING
38410-51	DIAGNOSTIC APPARATUS, INCLUDING SUCH ITEM
---	AS METABOLISM AND BLOOD PRESSURE
---	APPARATUS, OPHTHAMOSCOPES, OTOSCOPES,
---	CYSTOSCOPES, ETC.
38410-83	ANESTHESIA APPARATUS AND OXYGEN TENTS
38410-85	OTHER SURGICAL AND MEDICAL INSTRUMENTS,

--- INCLUDING TRANSFUSION EQUIPMENT, BLOOD
--- DONOR KITS
38410-91 OPERATING ROOM FURNITURE, ETC.
38410-93 PATIENT ROOM FURNITURE, ETC.
38410-96 OTHER HOSPITAL FURNITURE, ETC.

38421-65 BREATHING DEVICES, EXCLUDING ANESTHETIC
--- APPARATUS, BUT INCLUDING INCUBATORS,
--- RESPIRATORS,, RESUSCITATORS, INHALATORS
--- ETC. KISSINGER

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